

ALBERTO DE SANCTIS - TRAINING SPECIALIST

Alberto De Sanctis: Training Partner. Consultant in business organization and managing human resources

2012 – today Director of Onetraining S.R.L. – Consulting and Training Agency

2000-2016 Administrator at Unico Value Training & Solutions S.R.L. – Consulting and Training Agency

1994-2016 Project Manager – Director of numerous European integration and complex projects, for training, re-training, and placement, supported by the European Social Fund and European Social Fund for Regions, with partners in all countries of the European Union

1985 – 1994 Consultant, teacher and training specialist for Elea S.R.L. (Olivetti, s. p. A), City of Rome, Province of Rome, City of Cagliari, Province of Cagliari, British Telecom

1994 – 2017 Consultant, teacher and training specialist. Principal Partners and Clients: La Sapienza University in Rome, Roma Tre, University of Cassino, University of Salerno, University of Verona. INPS, INAIL, INPDAP (merged with INPS), ACI, MIUR (Ministry for Instruction and Scientific Research). The Regions of Lazio, Sardinia. Union of Municipalities of Mont'Albo (NU). Confindustria, Confcommercio, CNA, Confartigianato, Camere di Commercio di Roma, Uniform Confcommercio (Cagliari and Sassari). ENEL S.p. a.. Renault Italia. Nissan Italia. RDS (Gruppo Radio Dimensione Suono), CSM (Consiglio Superiore della magistratura. CNPADC (Cassa Nazionale di Previdenza e assistenza dei Dottori Commercialisti). Techno Sky (Gruppo ENAV). C&P (Comin & Partner). Imprenditorialità Giovanile S.p.a.. Accademia di Comunicazione di Milano. IED (Istituto Europeo di Design di Roma). Eta Beta di Palermo. BAIRC (Consorzio Biblioteche ed Istituti Culturali di Roma). Istituto Don Sturzo. Comunità di Sant'Egidio. SANITANOVA (docente dirigenti/medici ASL). Studio Legale Orrick.

1993-1995 Co-Founder and member of the c.d.a. of ICEI Multimedia (Olivetti S.p.a. and Vicariato of Rome). Specialization: Lecturer and coach for managerial and bridging skills, in particular effective communication and public speaking. Role orientation. Assertiveness and interpersonal relationships. Problem Solving and Decision Making, Team Building. Team management. Expert in systems for assessing human resources and company organization.